



TIPS FOR MAKING YOUR START-UP JOURNEY EASIER

Charge More



Add up your labor and overhead costs, add the profit you want to earn, then divide the total by your hours worked. This is the minimum you must charge to pay your expenses, pay yourself a salary, and earn a profit.

Be Picky

Choose your clients wisely. Work with clients who your values align with. Do your research. If their relationships with their clients are positive, it's a good sign for you, if not, consider referring them elsewhere.



Write It Off



Don't miss out on the opportunity to write off tax deductible expenses for independent contractors: home office expenses, vehicle expenses, meals, travel, and more.